



The changing role of the CISO

Peter Sandkuijl | VP sales engineering EMEA
psandkuijl@checkpoint.com



YOU DESERVE THE BEST SECURITY

Know your CISO

Reports into
CIO

Reports into
CRO/CFO

Board
Member



Tactical &

- Tech Focus -
- Runs SecOps
- Hands-on tools
- Tactical decision maker
- Smaller budget holder



The CISO Evolution: Business Knowledge for Cybersecurity Executives

By: Matthew K. Sharp, Kyriakos Lambros

Narrated by: Christopher Grove

☆☆☆☆☆ Write a review

Learn to effectively deliver business aligned cybersecurity outcomes....

- Privacy
- Governance
- Heavily regulated businesses
- Little or no budget

onal

- Drive business aligned change
- No technical
- Favours outsource vs insource
- Full security budget

transformation

Priorities & Talking Points

Expanding
attack
surface

Consolidation
Of Technical
Controls

Skill, Stress
and Staffing
Shortages

Resilience

AIOps for
Cyber
Security

Emerging
Technologies

Regulations
and
Compliance

4 areas of interest

CYBERATTACK LEGAL ACTION

- 473 legal proceedings
- 140 pre-action letters
- Data protection claims

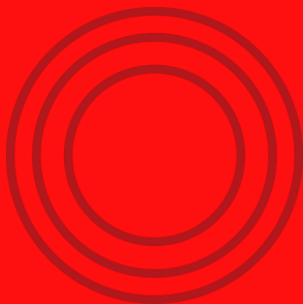


CISO Stress Litigations



Rise of the Fake

Crime Economy Growing



Regulation Tightens



Power of a Platform

Efficacy

Lower
Cyber Risk

Business
Outcomes

Operational
Efficiency

VALUE + ~~VALUE~~ ~~ABILITY~~ = TRUST



Thank You!

YOU DESERVE THE BEST SECURITY